

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raisins

Monthly Market Share For: December 1997

Month\Year: 1.6 \ 5.5

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Cho Yang	100%	63%	25 Days	\$1,250	\$96 ¹			AI		\$250 ¹			\$1,346
Evergreen	0%	37%	30 Days	\$2,174	\$96 ¹			AI					\$2,270

¹ Rate is per container

Average Container Rate \$1,346

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raisins

Monthly Market Share For: December 1997

Month\Year: 9.0 \ 87.7

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Cho Yang	100%	73%	14 Days	\$1,025	AI		AI	AI					\$1,025
Evergreen	0%	9%	14 Days	\$1,442	AI		AI	AI					\$1,442
Yang Ming	0%	7%	17 Days	\$1,064	\$96 ¹		AI	AI					\$1,160
Neptune	0%	7%	15 Days	\$1,144	\$96		AI	AI					\$1,240
Hanjin	0%	3%	14 Days	\$1,096	\$96 ¹		AI	AI					\$1,192

¹ Rate is per container

Average Container Rate \$1,025

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L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raisins

Monthly Market Share For: December 1997

Month\Year: 4.8 \ 6.8

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	55%	54%	24 Days	\$1,421	\$80 ¹			AI		\$300 ¹			\$1,801
Maersk	45%	32%	22 Days	\$1,620	AI			AI					\$1,620

¹ Rate is per container

Average Container Rate \$1,718

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raisins

Monthly Market Share For: December 1997

Month\Year: 24.8 \ 203.5

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Cho Yang	33%	26%	16 Days	\$800	AI			AI					\$800
Maersk	27%	21%	15 Days	\$1,142	\$96 ¹								\$1,238
Zim Line	16%	6%	18 Days ⁴	\$595	\$96 ¹			\$267 ¹					\$958
Evergreen	4%	11%	17 Days	\$1,394	\$96 ¹								\$1,490
APL	4%	9%	15 Days	\$1,142	\$96 ¹			AI					\$1,238
Senator	4%	6%	14 Days	\$800	AI			AI					\$800
Sea-Land	4%	3%	16 Days	\$1,142	\$96 ¹								\$1,238
Hyundai	4%	2%	18 Days ⁴	\$1,646	\$96 ¹			AI					\$1,742

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

Average Container Rate \$1,054

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Raisins

Monthly Market Share For: December 1997

Month\Year: 28.6 \ 134.5

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	37%	51%	17 Days	\$1,474	AI		AI	AI					\$1,474
Yang Ming	35%	30%	15 Days	\$745	AI		AI	AI					\$745
Maersk	11%	4%	16 Days	\$850	\$96 ¹		AI	AI				18 KT	\$946
OOCL	11%	4%	16 Days	\$850	\$96 ¹		AI	AI				18 KT	\$946
Cho Yang	7%	7%	14 Days	\$1,050	AI		AI	AI					\$1,050

¹ Rate is per container

Average Container Rate \$1,078

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L.A./L.B./Oakland Ports To Singapore

Raisins

Monthly Market Share For: December 1997

Month\Year: 1.1 \ 77.3

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Cho Yang	100%	64%	20 Days	\$1,075	AI		AI	AI					\$1,075
Sea-Land	0%	13%	18 Days	\$1,226	AI		AI	AI					\$1,226
APL	0%	12%	19 Days	\$1,075	AI		AI	AI					\$1,075
Evergreen	0%	4%	23 Days	\$1,974	\$96 ¹		13%	AI					\$2,327
Maersk	0%	4%	18 Days	\$1,075	AI		AI	AI					\$1,075

¹ Rate is per container

Average Container Rate \$1,075

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Raisins

Monthly Market Share For: December 1997

Month\Year: 82.2 \ 610.8

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	52%	21%	13 Days	\$748	\$96 ¹		39%	AI					\$1,589
Yang Ming	22%	17%	12 Days										
Cho Yang	15%	14%	12 Days	\$1,266	\$96 ¹		AI	AI					\$1,362
NYK Line	4%	16%	15 Days	\$748	\$96 ¹		39%	AI					\$1,589
Hanjin	2%	7%	12 Days	\$620	\$96 ¹		39%	\$453 ¹					\$1,411
Neptune	2%	0%	12 Days	\$748	\$96 ¹		39%	AI					\$1,589
Evergreen	1%	10%	11 Days	\$971	\$96 ¹		39%	AI					\$1,446
Hyundai	1%	1%	14 Days										
K Line	0%	6%	12 Days	\$748	\$96 ¹		39%	AI					\$1,589

¹ Rate is per container

Average Container Rate \$1,538